A3940-1.14

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1990

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
The King's College
LeMoyne College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1989 and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1990 through March 12, 1990) and cumulatively (September 1, 1989, through March 12, 1990). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 1048-7751

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	62	734	$27474	$25614	$30000	$27500	$25000	104	2015	$27527	$26179	$32000	$27500	$24000
BUSINESS ADMIN (INCL MGMT	2	160	25400	23396	*	*	*	5	414	23260	22545	*	*	*
DISTRIBUTION MANAGEMENT	+	10	+	26220				+	28	+	25108			
ECONOM & FINANCE (BANKING	11	205	27393	25105	*	*	*	21	467	25087	24149	29500	25220	21300
HOTEL/RESTAURANT MGMT.	+	4	+	20900				+	31	+	20005			
HUMAN RSRCS (incl LABOR R	+	20	+	24740				1	50	16450	24153	*	*	*
MANAGEMENT INFO SYSTEMS	+	65	+	26664				8	160	27125	26926	*	*	*
MARKETING/MARK MGMT (RESR	1	171	27000	22727	*	*	*	10	501	21950	22759	*	*	*
REAL ESTATE	+	5	+	22900				+	14	+	24561			
COMMUNICATIONS														
ADVERTISING	+	11	+	17238				+	22	+	17985			
COMMUNICATIONS	+	33	+	19983				+	107	+	20160			
JOURNALISM	+	14	+	18879				+	37	+	17351			
TELECOMMUN/BROADCASTING	+	5	+	13920				+	13	+	18101			
EDUCATION														
ELEMENTARY EDUCATION	+	74	+	19103				3	234	21667	19142	*	*	*
PRE-ELEMENTARY EDUCATION	+	15	+	17584				+	23	+	16783			
PHYSICAL EDUCATION	+	5	+	17840				+	23	+	19397			
SPECIAL EDUCATION	+	22	+	20796				+	52	+	19876			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	5	+	21280				+	36	+	18902			
TEXTILES & CLOTHING	+	2	+	24300				+	30	+	20538			
MERCHANDISING MANAGEMENT	+	4	+	20158				+	28	+	18335			
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	21400				+	6	+	22026			
LETTERS (incl English, Li	+	17	+	20065				+	51	+	19050			
VISUAL & PERFORMING ARTS	+	7	+	18000				+	35	+	18727			
HUMANITIES - OTHER	+	17	+	31518				+	45	+	25247			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	7	+	20227				+	13	+	20583			
HISTORY	+	3	+	25000				+	8	+	22469			
POLITICAL SCIENCE/GOVT	1	16	35000	21706	*	*	*	1	42	35000	21986	*	*	*
PSYCHOLOGY	1	21	15000	20940	*	*	*	2	53	21000	19655	*	*	*
SOCIOLOGY	+	5	+	27900				+	12	+	23624			
SOCIAL SCIENCES-OTHER	+	4	+	16226				+	16	+	17827			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	70	+	30699				+	116	+	30666			
AGRICULTURAL	+	12	+	32006				+	15	+	31205			
ARCHITECTURAL	+	8	+	30590				+	22	+	30174			
BIOENGINEERING & BIOMEDIC	+	4	+	30353				+	6	+	29568			
CHEMICAL	26	438	34615	35336	37200	35400	33480	31	673	34282	35207	37100	35400	30000
CIVIL	17	174	29561	27762	*	*	*	23	410	29809	27645	33600	29000	27040
COMPUTER	1	49	36800	32310	*	*	*	1	84	36800	31899	*	*	*
ELECTRICAL/ELECTRONIC	9	433	32940	32025	*	*	*	28	950	33107	31624	35000	33450	31000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	14	151	$31179	$31196	*	*	*	17	297	$30618	$30964	*	*	*
MECHANICAL	29	512	31793	32143	$34400	$32460	$30800	66	1045	32369	32082	$34700	$33000	$29000
METALLURGICAL	+	39	+	31672				+	74	+	31998			
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	28961			
NUCLEAR	+	5	+	31630				+	15	+	30583			
PETROLEUM	+	16	+	36788				+	58	+	36120			
TEXTILE	+	3	+	33669				+	3	+	33669			
ENGINEERING TECHNOLOGY	+	29	+	31576				2	102	31750	29934	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	29250				+	21	+	24976			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	15	+	22924				+	36	+	22649			
ANIMAL SCIENCES	+	5	+	18400				+	16	+	17830			
PLANT SCIENCES	+	2	+	21500				+	5	+	21200			
NATURAL RESOURCES	+	1	+	17700				+	4	+	17925			
OTHER AGRICULTURAL SCIENC	+	3	+	30667				+	14	+	25223			
COMPUTER SCIENCE														
COMPUTER SCIENCE	8	134	30133	29217	*	*	*	29	370	30745	29091	32700	32130	26000
COMPUTER PROGRAMMING	+	21	+	29110				+	30	+	28531			
INFORMATION SCIENCES & SY	1	48	31350	30014	*	*	*	1	149	31350	28615	*	*	*
SYSTEMS ANALYSIS	+	2	+	27250				+	2	+	27250			
HEALTH SCIENCES														
ALLIED HEALTH	+	37	+	27656				+	48	+	26526			
HEALTH SCIENCES	+	4	+	24745				+	16	+	22470			
NURSING	+	14	+	27450				+	23	+	26630			
PHARMACY	+	7	+	31677				+	17	+	33576			
SCIENCES														
ACTUARIAL	+	2	+	26000				+	7	+	28986			
ARCHITECTURAL & ENVIRONME	+	7	+	26440				+	11	+	23248			
BIOLOGICAL	+	7	+	20143				1	25	25000	21780	*	*	*
CHEMISTRY	1	24	34980	29107	*	*	*	2	42	32740	28057	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	2	+	15240				+	9	+	19887			
MATHEMATICS	4	17	30313	26721	*	*	*	5	66	30250	24250	*	*	*
PHYSICS	2	5	28500	24400	*	*	*	3	11	30700	25547	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	24000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	24	+	26861				+	24	+	26861			
TOTALS	190	3988						364	9400					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	58	552	$27533	$25880	$31000	$27500	$25000	94	1583	$27636	$26417	$32000	$27500	$24000
ACCOUNTING (PRIVATE)	5	187	27200	24615	*	*	*	13	456	26386	25049	*	*	*
COMMERCIAL BANKING (CNSMR	+	21	+	22257				+	44	+	21059			
COMMERCIAL BANKING (LENDG	1	20	29000	23674	*	*	*	2	60	25500	22844	*	*	*
INVESTMT BANKING (CORP FN	1	7	35000	28643	*	*	*	3	15	29667	28151	*	*	*
INVESTMT BANKNG (M & A)	2	4	26150	25450	*	*	*	2	5	26150	24627	*	*	*
INVESTMT BANKG (REAL EST)	+	3	+	23067				+	6	+	25033			
INVESTMT BANKG (SALES & T	+	3	+	16183				+	4	+	19638			
FINANCIAL/TREASURY ANALYS	9	104	29811	26452	*	*	*	12	184	29108	26306	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	15	+	20160				+	21	+	20333			
UNDERWRITING	1	7	25000	22671	*	*	*	4	39	22000	22031	*	*	*
INSURANCE - CLAIMS	+	16	+	22775				1	40	22000	21936	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	21250				+	11	+	18616			
MEDIA PLANNING	+	3	+	16667				+	9	+	19382			
REPORTING	+	3	+	16167				+	7	+	15923			
PRODUCTION	+	7	+	27094				1	19	26000	25762	*	*	*
PUBLIC RELATIONS	+	12	+	23167				+	27	+	20830			
WRITING / EDITING	+	12	+	17450				+	22	+	17955			
MARKETING														
ADVERTISING	+	14	+	19821				2	28	18000	19359	*	*	*
BRAND/PRODUCT MANAGEMENT	1	21	25220	27730	*	*	*	1	56	25220	25173	*	*	*
BUYER/MERCHANDISING	+	20	+	22602				1	97	27000	22647	*	*	*
DISTRIBUTION	+	12	+	31883				+	29	+	26966			
MARKET RESEARCH	+	9	+	27120				+	15	+	25856			
PURCHASING	+	9	+	22905				1	20	21000	23423	*	*	*
SALES	4	222	29500	25009	*	*	*	9	549	24833	24670	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	6	26600	22383	*	*	*	1	18	26600	20519	*	*	*
FINANC,TAXA, MONETARY POL	+	5	+	18512				+	14	+	21873			
ECONOMIC PROGRAMS	+	10	+	27569				+	11	+	26699			
LAW ENFORCEMENT	+	9	+	26556				+	12	+	25083			
MILITARY	+	6	+	18280				1	39	25900	21771	*	*	*
NATIONAL SECURITY	+	1	+	21000				1	2	32700	26850	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	1	+	27500			
ENGINEERING														
BIOENGINEERING	+	7	+	29371				+	12	+	27554			
DESIGN / CONSTRUCT	17	279	29305	30142	*	*	*	21	613	28860	29990	30860	29000	26300
ENVIRONMENTAL/SANITATION	2	31	29827	29627	*	*	*	2	56	29827	28852	*	*	*
MANUFACTURING/INDUSTRIAL	6	318	33750	32550	*	*	*	15	712	32980	32172	*	*	*
SYSTEMS / PROGRAMMING	3	59	36127	30916	*	*	*	3	132	36127	30841	*	*	*
POWER SYSTEMS	3	61	32767	32242	*	*	*	6	130	32270	31767	*	*	*
SOFTWARE DESIGN & DEVELOP	2	50	32750	31606	*	*	*	4	117	33150	31403	*	*	*
HARDWARE DESIGN & DEVELOP	+	40	+	32181				3	97	33633	31794	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	7	129	$30526	$32612	*	*	*	11	265	$31253	$31905	*	*	*
TESTING	3	35	32400	31190	*	*	*	5	107	33023	30487	*	*	*
PROCESS ENGINEERING	16	312	35711	35485	*	*	*	25	522	34809	35057	$37100	$35300	$33540
PROJECT ENGINEERING	8	132	31410	32696	*	*	*	21	379	32414	32276	35600	32724	29500
OTHER ENGINEERING	20	375	32707	31952	$35000	$32470	$31000	47	597	32677	31466	35000	32700	31000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	23125				+	18	+	21693			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	28500				+	10	+	22371			
NURSES / PERSONAL CARE	+	15	+	26420				+	24	+	25629			
OCCUPATIONAL THERAPY	+	13	+	26585				+	17	+	26332			
PHARMACIST	+	1	+	29500				+	7	+	35519			
PHYSICAL THERAPY	+	18	+	29489				+	18	+	29489			
RESPIRATORY THERAPY	+	3	+	18167				+	3	+	18167			
OTHER HEALTH RELATED	+	12	+	22542				1	28	20000	20993	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	7	+	19798				1	14	21000	18376	*	*	*
COUNSELING	1	11	15000	17175	*	*	*	2	27	15725	16521	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	5	+	17180			
SOCIAL WORK	+	7	+	18821				+	19	+	18556			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	3	117	29653	29092	*	*	*	19	329	29887	28210	*	*	*
INFORMATION SYSTEMS	4	81	27838	27129	*	*	*	6	172	27058	26945	*	*	*
SYSTEMS ANALYSIS & DESIGN	+	70	+	30501				3	172	28011	29793	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	5	31850	29490	*	*	*	2	13	30925	29604	*	*	*
AGRICULTURE/NAT'L RESOURC	+	14	+	21390				+	49	+	20329			
ARCHITECTURE	+	1	+	19200				+	6	+	18308			
CONSULTING	5	119	30400	28866	*	*	*	8	221	30375	28183	*	*	*
HUMAN RESRCS /INDUS RELS	+	14	+	23436				+	41	+	23478			
MANAGEMENT TRAINEE	5	179	30952	22968	*	*	*	6	572	29293	21439	*	*	*
MATH/STATISTICIANS	+	1	+	30600				+	8	+	23236			
PARALEGAL	+	2	+	12150				+	5	+	16460			
RESEARCHERS NON-TECHNICAL	1	3	26000	23000	*	*	*	1	6	26000	23833	*	*	*
RESEARCHERS - TECHNICAL	+	15	+	28225				+	23	+	27089			
TEACHING	+	123	+	19500				3	411	23000	19116	*	*	*
TOTALS	190	3988						364	9400					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	56	$31000	$27929	*	*	*	6	141	$31000	$29205	*	*	*
MBA--NON-TECH	+	46	+	35990				1	143	48000	33670	*	*	*
MBA--TECH	+	10	+	37650				+	26	+	36812			
MS-BUSINESS-	+	+	+	+				+	16	+	34006			
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	17	+	39450				+	33	+	37349			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	8	+	30613				+	17	+	30102			
MANAGEMENT INFORMATION SY	+	2	+	29500				+	5	+	34080			
MARKETING/MKTNG MGT (RESE	+	3	+	39974				+	6	+	37622			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	3	+	29000			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	28622				+	9	+	26681			
ELEMENTARY EDUCATION	+	11	+	22189				+	23	+	22222			
PHYSICAL EDUCATION	+	1	+	24500				+	1	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	+	14	+	21471				+	24	+	22129			
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	26000				+	1	+	26000			
LETTERS	+	1	+	22000				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	1	+	21000				+	1	+	21000			
HUMANITIES - OTHER	+	1	+	23000				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	20000				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	18	+	22246				+	24	+	23993			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES - OTHER	+	4	+	22315				+	5	+	22535			

continued

ECPO REGIONAL Report No. 2 MARCH 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/90 THROUGH 3/12/90							CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	7	+	$33843				1	16	$36500	$34881	*	*	*
AGRICULTURAL	+	3	+	36100				+	3	+	36100			
BIOENGINEERING & BIOMEDIC	1	1	$42000	42000	*	*	*	1	1	42000	42000	*	*	*
CHEMICAL	1	28	27000	37530	*	*	*	3	38	34767	37072	*	*	*
CIVIL	2	48	30000	32433	*	*	*	4	95	30250	32076	*	*	*
COMPUTER	+	11	+	34011				+	12	+	34457			
ELECTRICAL/ELECTRONIC	1	63	33500	36823	*	*	*	3	107	36500	36776	*	*	*
INDUSTRIAL	+	18	+	34653				+	27	+	35454			
MECHANICAL	+	58	+	36586				11	101	37255	36606	*	*	*
METALLURGICAL	+	11	+	36384				+	16	+	36976			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	1	+	28800				+	1	+	28800			
PETROLEUM	+	2	+	34080				+	10	+	37626			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	3	+	23000				+	5	+	25450			
HEALTH SCIENCES	+	+	+	+				+	2	+	20800			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	20600				+	2	+	20600			
CHEMISTRY	+	6	+	32988				1	10	29500	31893	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	23	40500	36331	*	*	*	12	59	41483	36959	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	2	+	29680				+	13	+	32090			
MATHEMATICS (INCL ACTUARI	+	3	+	22395				+	11	+	29630			
PHYSICS	+	2	+	29960				1	5	30000	29934	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	12	493						44	1024					

Master's Degree Candidates - Experience [1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	25	+	$43996				1	63	$38000	$41681	*	*	*
MBA--TECH	+	8	+	56875				+	12	+	51917			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	24	+	45022				+	60	+	44642			
MBA--TECH	+	31	+	50912				+	41	+	50948			
OVER 4 YEARS														
MBA--NON-TECH	4	26	$31250	39612	*	*	*	4	69	31250	45272	*	*	*
MBA--TECH	+	10	+	50670				+	17	+	56747			
TOTALS	4	124						5	262					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/8/90 THROUGH 3/12/90

CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	1	+	58000			
ECONOMICS	+	1	+	$51903				+	2	+	44952			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	29000				+	10	+	43870			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	1	+	26000				+	4	+	37000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	4	+	31200			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	50000			
CHEMICAL	+	16	+	51968				2	25	$50020	50700	*	*	*
CIVIL	+	+	+	+				+	1	+	37200			
COMPUTER	+	1	+	57000				+	1	+	57000			
ELECTRICAL/ELECTRONIC	1	6	$57500	57167	*	*	*	1	11	57500	55900	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	5	54000	47627	*	*	*	1	7	54000	47019	*	*	*
METALLURGICAL	+	4	+	49550				+	6	+	50553			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	2	+	33550			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	30	+	46812				+	38	+	45307			
GEOLOGICAL SCIENCES	+	+	+	+				+	+	+	+			
MATHEMATICS	+	1	+	32000				+	3	+	34667			
PHYSICS	+	1	+	42000				+	7	+	41340			
POLYMER	+	1	+	45000				+	1	+	45000			
TOTALS	2	68						4	126					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ Not applicable

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27611 93 35500/24000			28000 2					
ECONOM & FINANCE (BANKING	30000 1			24000 3	24767 3				
MANAGEMENT INFO SYSTEMS							27500 2	21500 1	
MARKETING/MARK MGMT (RESR		18000 2							
POLITICAL SCIENCE/GOVT					35000 1				
CHEMICAL								35078 1	27000 1
CIVIL									28736 10
COMPUTER							36800 1		
ELECTRICAL/ELECTRONIC	31000 1						33500 1		
INDUSTRIAL	28000 1			33000 1	33333 3			30667 6	
MECHANICAL	31250 2								
ENGINEERING TECHNOLOGY								30000 1	
COMPUTER SCIENCE	32000 1				31000 1		30813 10		
INFORMATION SCIENCES & SY								31350 1	
MATHEMATICS					30000 1				
PHYSICS							35100 1		

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			25500 1	25000 1					
BUSINESS ADMIN (INCL MGMT				23500 2		21000 1			
ECONOM & FINANCE (BANKING	29500 1		25500 1	22333 3		20000 1			
MANAGEMENT INFO SYSTEMS	27000 1								
MARKETING/MARK MGMT (RESR				20500 2					26000 1
PSYCHOLOGY						27000 1			
ELECTRICAL/ELECTRONIC				31000 1					
MATHEMATICS				31850 1					

AVERAGE SALARY OFFERS MARCH 1990 ECPD REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25500 1					
BUSINESS ADMIN (INCL MGMT			22500 1						
ECONOM & FINANCE (BANKING				26000 1					
HUMAN RSRCS (incl LABOR R									18450 1
MANAGEMENT INFO SYSTEMS				30000 1	24000 1				
MARKETING/MARK MGMT (RESR		18000 1							
ELEMENTARY EDUCATION					22000 2				
PSYCHOLOGY									15000 1
CHEMICAL						26300 2	25000 1		
CIVIL				33350 2		26300 1	27038 4		
ELECTRICAL/ELECTRONIC		33500 1		33195 4					
INDUSTRIAL				32000 1		25000 2			
MECHANICAL		33500 1		33100 3		23440 2			34000 1
COMPUTER SCIENCE						29300 2			
BIOLOGICAL					25000 1				
MATHEMATICS							31700 1		

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT					25800 1				
ECONOM & FINANCE (BANKING					25800 1		25000 1	21000 1	
MARKETING/MARK MGMT (RESR								27000 1	24750 2
ELEMENTARY EDUCATION				21000 1					
CHEMICAL									35623 15
CIVIL								28800 1	35100 1
ELECTRICAL/ELECTRONIC					33500 1		35260 2		35400 1
MECHANICAL					30350 4		33000 2		35040 9
COMPUTER SCIENCE					32500 1				
CHEMISTRY									30500 1
PHYSICS					25000 1				

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		27000 2	28000 1					29000 1	
ECONOM & FINANCE (BANKING			25220 1					26500 1	
MANAGEMENT INFO SYSTEMS	32500 1							27000 1	
MARKETING/MARK MGMT (RESR			22000 1						
CHEMICAL		35700 3		35400 3					34554 4
CIVIL		30000 1						32000 1	35600 2
ELECTRICAL/ELECTRONIC	33400 1	32597 12					34500 1	35000 1	
INDUSTRIAL	32000 1				29500 1				
MECHANICAL	34000 1	31874 27 34600/29000			34290 2		33550 2	33900 1	33675 3
ENGINEERING TECHNOLOGY								33500 1	
COMPUTER SCIENCE	32258 5	32153 3							32032 1
CHEMISTRY									34980 1
MATHEMATICS		28850 2							

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						26000 2	
ECONOM & FINANCE (BANKING						29500 2	
CHEMICAL			37200 1				
ELECTRICAL/ELECTRONIC						31740 1	
INDUSTRIAL			32000 1				
MECHANICAL		33000 2	31555 4				
COMPUTER SCIENCE			33600 1			29000 1	25667 3
PHYSICS							32000 1

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27636 94 35500/24000	18000 2		25600 5	27325 4		27500 2	21500 1	
BACHELOR - TECHNICAL	30700 5			33000 1	32200 5		31810 13	31159 9	28578 11

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	28250 2		25500 2	22500 8		22667 3			26000 1
BACHELOR - TECHNICAL				31425 2					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		18000 1	22500 1	27167 3	22667 3				15725 2
BACHELOR - TECHNICAL		33500 2		33078 10	25000 1	20042 9	27475 6		34000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL				21000 1	25800 2		25000 1	24000 2	24750 2
BACHELOR - TECHNICAL					30343 7		34130 4	28800 1	35211 27 37920/33540

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	32500 1	27000 2	25073 3					27500 3	
BACHELOR - TECHNICAL	32586 8	32146 48 36000/30000		35400 3	32693 3		33867 3	33600 4	34314 11

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL						27750 4	
BACHELOR - TECHNICAL		33000 2	32717 7			30370 2	27250 4

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27611 93 35500/24000	26900 10							
BUSINESS ADMIN (INCL MGMT									25800 1
ECONOM & FINANCE (BANKING	30000 1	23750 2		25500 2	23000 1	21300 1			27717 6
MARKETING/MARK MGMT (RESR									29500 1
POLITICAL SCIENCE/GOVT					35000 1				
INDUSTRIAL						31000 1			32000 3
COMPUTER SCIENCE		26520 1			31000 1				
MATHEMATICS									31700 1

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		25000 1	22000 1						
ECONOM & FINANCE (BANKING		22500 2							
MARKETING/MARK MGMT (RESR		18000 1					26000 1		

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							22500 1		
ECONOM & FINANCE (BANKING		25220 1				21000 1	20000 1		
MARKETING/MARK MGMT (RESR	18000 2						22500 4		
PSYCHOLOGY			27000 1						
CHEMICAL								26600 1	
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL							32000 1		
MECHANICAL							28000 1		

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CHEMICAL							25000 1	35078 1	35767 3
CIVIL							28360 14	24575 1	
ELECTRICAL/ELECTRONIC									33300 2
MECHANICAL							31604 5		32080 10
COMPUTER SCIENCE			25900 1	32700 1					
MATHEMATICS							26000 1		

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS									30000 1
CHEMICAL					32933 3	35717 1	34830 18	37100 1	35100 2
CIVIL		33350 2						33733 3	30500 2
COMPUTER	36800 1								
ELECTRICAL/ELECTRONIC	34580 1	31860 2		33450 2	33200 3	32450 2		34127 3	33302 11
INDUSTRIAL	37000 1							29500 1	29333 3
MECHANICAL		31600 2		34000 1	28720 4	32250 2	34717 6	32202 10	32924 24 36000/31500
ENGINEERING TECHNOLOGY								31750 2	
COMPUTER SCIENCE			32500 3						32700 3
CHEMISTRY					30500 1		34980 1		
PHYSICS			35100 1					25000 1	32000 1

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR									20000 1

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ECONOM & FINANCE (BANKING						21000 1			
HUMAN RSRCS (incl LABOR R		16450 1							
MANAGEMENT INFO SYSTEMS					26167 6	30000 1			
ELEMENTARY EDUCATION	21000 1								
PSYCHOLOGY		15000 1							
INDUSTRIAL						27000 1			
COMPUTER SCIENCE					31605 13	26500 2	28011 3		
INFORMATION SCIENCES & SY						31350 1			
MATHEMATICS								30925 2	

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26000 1					
BUSINESS ADMIN (INCL MGMT				21000 1					
ECONOM & FINANCE (BANKING				29500 1			26000 1		
ELEMENTARY EDUCATION									22000 2
CIVIL				35100 1					
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL		30000 6							
MECHANICAL				32460 1					
COMPUTER SCIENCE		32000 1							
BIOLOGICAL									25000 1
MATHEMATICS				31700 1					

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27636 94 35500/24000	26375 12		25500 2	29000 2	21300 1			27700 8
BACHELOR - TECHNICAL		26520 1			31000 1	31000 1			31925 4

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		22000 4	22000 1				26000 1		
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 2	25220 1	27000 1			21000 1	22083 6		
BACHELOR - TECHNICAL							30333 3	26600 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			25900 1	32700 1			28860 21 34400/26300	29827 2	32980 15

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL									30000 1
BACHELOR - TECHNICAL	36127 3	32270 6	33150 4	33633 3	31253 11	33023 5	34809 25 37400/33540	32414 21 37920/29500	32735 46 36000/31000

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL									20000 1
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION		COUNSELING		FUNDRAISING /		SOCIAL WORK		COMPUTER PROGR		INFORMATION SY		SYSTEMS ANALYS		ACTUARIAL		AGRICULTURE/NA	
BACHELOR - NON TECHNICAL	21000	1	15725	2					26167	6	25500	2						
BACHELOR - TECHNICAL									31605	13	27838	4	28011	3	30925	2		

CURRICULUM	ARCHITECTURE		CONSULTING		HUMAN RESRCS /		MANAGEMENT TRA		MATH/STATISTIC		PARALEGAL		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BACHELOR - NON TECHNICAL							25500	3					26000	1			22000	2
BACHELOR - TECHNICAL			30375	8			33087	3									25000	1

AVERAGE SALARY OFFERS MARCH 1990 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 3/12/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									48000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							